



# ABILENE ADVISORS

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ADVISORY SERVICES

**CISO**  
  
AS-A-SERVICE

**Chief Information Security Officer (CISO) as a Service** is a monthly consulting subscription plan that allows you to benefit from the expertise and experience of one of our Advisors without a permanent commitment.

# CISO AS-A-SERVICE

	ESSENTIAL	INTERMEDIATE	ADVANCED	PREMIUM
Monthly assessment of cybersecurity posture	✓	✓	✓	✓
Updates on major cybersecurity threats	✓	✓	✓	✓
Advisory services on security controls, governance, and policies		✓	✓	✓
Preferred rate for Abilene Academy Training Courses			✓	✓
Access to security and governance solutions				✓
Monthly advisory services	1 day	2 days	4 days	9 days

PROTECT THE ESSENTIAL

MANAGE THE RISKS

RAISE AWARENESS AND EDUCATE

REFINE AND IMPROVE

You will have access to one of our trusted **Advisors** to help you protect your organization's assets against a wide array of cyber threats, and also benefit from their knowledge, expertise and vast experience.

This versatile approach to cybersecurity consulting services gives you the flexibility to protect your organization against cyber threats without the long-term impact to your budget or workforce.

## The cybersecurity skills shortage is one of the biggest challenges IT leaders face today.



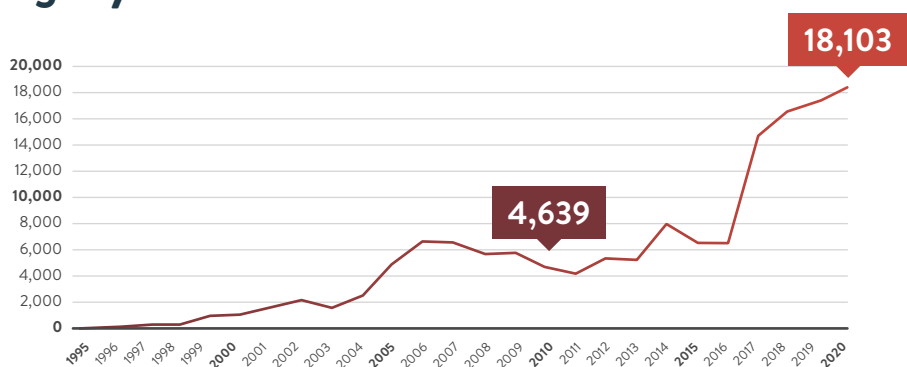
As cybersecurity risks become more complex, it is difficult to find trained personnel who are both cyber information security professionals and affordable.

Long-term retention of those employees is almost impossible as they are always being poached by other organizations. It will likely take 3-5 months and an investment of 15-20% of the right candidate's first-year salary to find them.

Chief Information Security Officer is an increasingly important role in any organization. It oversees security governance and operations, reduces cyber risk, fraud and data loss. If possible, every organization should have an expert fulfilling this role, as we witness an increase of security breaches in organizations worldwide.

## 2020 saw the highest number of security vulnerabilities ever recorded in a single year.

The rate of change is illustrated by the fact that there were more critical and high severity vulnerabilities in 2020 (10,342) than the total number of all vulnerabilities recorded in 2010 (4,639, including low, medium, high and critical).



Number of vulnerabilities since 1995  
source: Redscan\_NIST-Vulnerability-Analysis-2020

**68%**  
of vulnerabilities

require no user interaction.

**\$3,86**  
million

average cost of a data breach  
as of 2020.

**207**  
jours

average time it takes for  
companies to identify a breach.

Vulnerabilities which require no user interaction to exploit are on the rise, representing 68% of all CVEs recorded by NIST in 2020. While some vulnerabilities require users to click a malicious link or download malware, other vulnerabilities require no user

interaction whatsoever. Again, this is a number that will concern security teams, since zero interaction vulnerabilities are famously difficult to detect and have the potential to cause significant damage.



Many companies cannot afford a full time CISO, but an organization can never afford to be complacent about the risks posed by vulnerabilities of any type, even those that seem relatively insignificant.

Does the size of your organization justify hiring a Chief Information Security Officer?

You can now also benefit from services of a CISO in your organization.

## Abilene Advisors will provide you with a Senior Security Advisor to help you with Information Security tasks.



Assessment of your cybersecurity posture



Updates on major threats



Advisory services on security controls, governance, and policies

## Assessment of the cybersecurity Posture



Your **Abilene Advisor** will regularly evaluate the security of your infrastructure and systems by:

- ✓ Performing scans to help you establish a vulnerability management and patching plan;
- ✓ Analyzing your cloud security posture including MS-Office365;
- ✓ Providing a set of recommendations based on current trends and best practices.

## Updates on major threats

Your **Advisor** will provide you with current information on new cybersecurity threats based on your activities, your technologies, and your Cloud solutions.

This is a key element to ensuring your organization maintains an up-to-date security posture towards existing and emerging threats.



*“The biggest challenge for organizations today is to establish their priorities in terms of security.”*

**Alexis Hirschhorn**  
Partner & Senior Advisor,  
Abilene Advisors

## Advisory services on security controls, governance and policies

Your dedicated **Advisor** will also perform a series of essential governance tasks, such as, but not limited to:

- ✔ Write and maintain Information Security policies and standards.
- ✔ Create and update metrics and dashboards to monitor your information security.
- ✔ Provide assistance with the supplier selection process, including security and compliance aspects.
- ✔ Ensure adherence to technical regulations, standards and GDPR.
- ✔ Develop and maintain Disaster Recovery Plans.
- ✔ Create awareness programs and train personnel.



**We can help secure your data.  
Ask an expert!**

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